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## BMS Holdings S.A.

Has Acquired



And



With A Senior Secured Debt Facility From



We initiated the LMBO and acted as  
Advisor to Client & Lead Arranger of the Transaction



**About BOCS and BMS (the "Company"):** The Company was established in 1974 in Antwerp, Belgium with "Belgian Overseas Chartering and Shipping N.V." (BOCS), acting as the exclusive agent for "Breakbulk Marine Services Ltd." (BMS) the operating company based in Guernsey, of the Channel Islands. For the past three decades, shippers have found the Company to be the most reliable way to move cargo. The Company has been involved as owner, operator, and stevedore; and operates vessels from 15,000 to 80,000 Dead Weight Tons globally, while supplying the full logistic solution(s) to its customers, including but not limited to Cargill and Dangote. The Company is led by Randy Janey, the Managing Director and CEO. For more information, go to [www.bocs.info](http://www.bocs.info).

**About Dexia Bank:** Dexia was born out of the 1996 alliance between two major European banks in public finance: Crédit Local in France and Crédit Communal in Belgium. Dexia was one of the first cross-border mergers in the European banking sector, which ranks today amongst the fifteen largest banking groups of the European Union and with a net operating income over 2 Billion Euros. A world leader in [public and project finance](#), Dexia operates in over 26 countries. Size, innovation, expertise and a long-term view are the key ingredients of Dexia's success. Dexia's success lies not only in its renowned franchise and distribution skills, but also in its ability to conceive efficient products and develop innovative solutions to the financial requirements of its clients. For more information, go to [www.dexia.com](http://www.dexia.com).

**About FOCUS Enterprises, Inc.:** FOCUS Enterprises, Inc., founded in 1982 in Washington, DC, provides a range of investment banking services tailored to the needs of middle market businesses. Today the firm serves clients from offices in major cities across the United States and worldwide. FOCUS specializes in transactions for entities with up to \$300 million in revenues, serving entrepreneurs, corporate owners, and investors across a broad range of industries. As of August 2006, FOCUS has 24 investment banking professionals in its four offices in Atlanta, Chicago, San Francisco, and Washington, DC advising existing customers globally. The BOCS/BMS leveraged management buy out transaction was led by Gianpiero (JP) Balestrieri, Partner and Global Head of the Structured and Project Finance Group, who is currently serving clients in transportation, energy, IT/integration & communications, infrastructure, retail and financial services. Contact information: [jp.balestrieri@focusenterprises.com](mailto:jp.balestrieri@focusenterprises.com), 202 470 1962.



1150 Connecticut Avenue NW  
Suite 515  
Washington, DC 20036

202-785-9404  
202-785-9413 fax  
[www.focusenterprises.com](http://www.focusenterprises.com)

Atlanta • Chicago • San Francisco • Washington, DC