

This announcement appears as a matter of record only



has acquired certain ownership interests in



We acted as financial advisor to,  
and assisted with the negotiations as  
the representative of Blue Canopy

**FOCUS**  
Enterprises, Inc.

**About Blue Canopy** -- Blue Canopy, a privately held company founded in 2001, Blue Canopy is a pioneer and thought leader in managing and deploying technology initiatives. Employing their industry-leading 4pi methodologies to solve the toughest governance, and compliance problems currently facing companies and federal organizations, Blue Canopy has been recognized by Inc. Magazine as one of the 500 fastest-growing privately held companies in the United States two years running. The company's impressive customer base includes leading Public Sector Agencies, Fortune 1000, and Global 2000 firms. During the year 2005, Blue Canopy recorded revenues of approximately \$12 million. Brad Schwartz was appointed as Company's President and Chief Executive Officer as a result of the transaction. For more information on Blue Canopy, please visit their website at [www.bluecanopy.com](http://www.bluecanopy.com).

**About Caretek, LLC** – Caretek, LLC is a private entity owned by Bradley J. Schwartz. Prior to joining Blue Canopy, Mr. Schwartz held several positions with KPMG Consulting and BearingPoint. As a Group Executive Vice President, he directly managed \$3.4 billion P&L with 15,000 professionals operating four regions and 34 countries. He also served as a Managing Partner in the Communications and Content Industry business unit. Under his leadership, the revenues grew from \$150 million to \$365 million. Prior to KPMG, Mr. Schwartz held senior executive positions at Oracle, and served in the military as an aircraft commander.

**About FOCUS Enterprises, Inc.:** FOCUS Enterprises, Inc., founded in 1982 in Washington, DC, provides a range of investment banking services tailored to the needs of middle market businesses. Today the firm is national in scope, serving clients from offices in major cities across the United States. FOCUS specializes in transactions for entities with \$5-300 million in revenues, serving entrepreneurs, corporate owners, and investors across a broad range of industries. As of September 2006, FOCUS has 24 investment banking professionals in its four offices in Atlanta, Chicago, San Francisco, and Washington, DC. The Blue Canopy transaction was led by Manan Shah and Marshall Graham, FOCUS Partners, who are currently serving clients in Information Technology, Government Contracting, Software and Healthcare sectors. Contact information: Manan Shah - [mshah@focusenterprises.com](mailto:mshah@focusenterprises.com) or 202-470-1980; Marshall Graham – [graham@focusenterprises.com](mailto:graham@focusenterprises.com) or 202-470-1964.

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