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has acquired the assets of



We acted as financial advisor to,
and assisted with the negotiations
as the representative of Clark Substations, LLC.



About Clark Substations, LLC: Clark Substations, LLC located in Calera, AL is a substation packaging company serving Rural Electric Associations and contractors; investor-owned utilities; and industrial customers. Its core business is to bundle and pre-engineer all of the required components for a substation, providing this total “package” to the customer at a lower price than the customer would be able to realize independently. Clark was founded in 1950 and was the first substation packager in the U.S. (www.clarksubstations.com)

About V & S Schuler Engineering, Inc: V & S Schuler Engineering, Inc. of Canton, Ohio, a subsidiary of Voigt & Schweitzer (V & S), a European Based group of over 70 companies specializing in galvanizing, coatings and the manufacture of electrical utility structures. Voigt & Schweitzer provides services to small fabricators as well as companies known worldwide. The company’s worldwide sales exceed \$300 million. In 1985, V & S began its US operations in Columbus, Ohio. Today, V & S operates nine US companies with sales of more than \$60 million. (www.hotdipgalv.com)

About FOCUS Enterprises, Inc.: FOCUS Enterprises, Inc., founded in 1982 in Washington, DC, provides a range of investment banking services tailored to the needs of middle market businesses. Today the firm is national in scope, serving clients from offices in major cities across the United States. FOCUS specializes in serving businesses with revenue or transaction sizes between \$5-300 million, serving entrepreneurs, corporate owners, and various types of investors. FOCUS has over 20 investment banking professionals in its four offices in Atlanta, Chicago, San Francisco, and Washington, DC. To find out more about the specialized services of FOCUS, visit www.focusenterprises.com.



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